

STEVEN JACKSON PUBLISHING

# WHAT MADE ME BECOME A DOTERRA DISTRIBUTOR

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STEVEN JACKSON

*My name is Steve Jackson and I started selling Doterra products some years ago with the plan to make some extra money and try to pursue a healthier lifestyle*

*I had worked in the direct sales industry in the past with some success. The oils on the other hand was a passion of my wife, so she had a great interest in the products. My intentions with the business was going to be very part time and hobby like until I realized how powerful and lucrative it was going to be.*

*From that point, my journey with Doterra has been one of the most important times in my life since my daughter was born and I gain my degree. The main reason is that it has created a sense of meaning and substance in my life. It has also created a direction and belief in a better more financially sustainable future for me and my family.*

*We were enjoying a happy and content lifestyle if not a bit repetitive. For some time I felt that I was missing something from life. Something that made me get up in the morning with passion and direction. Doterra has given me a purpose, a meaning and a goal.*

### *Why did I choose to be a Doterra Distributor?*

*As an Entrepreneur, network marketer and online marketer for the last 25 years, Doterra ticks all the boxes for me. It gives me the financial freedom and the global independence I have always desired, which allows me to choose where and how I live.*

*I am happy to say that all of my planned goals have been achieved and much more. I have a globally developing team of excited leaders and distributors in the US, Canada, UK, Europe, Australia and recently South Africa. They are all on the journey of a lifetime, sharing the oils and building a sustainable business. This has become the most exciting time of my life and I cannot believe that I am so lucky to have found Doterra.*

*Many people outside of the industry ask me, is it really possible to be successful in direct sales? Success is of course possible, but what is involved to achieve it is another thing. I am going to explain with the goal to discourage those of you who believe that running a home business is easy or at the other end of the spectrum, impossible.*

*Becoming a successful Doterra Distributor means adopting the same fundamental rules we use to achieve anything in life. This means, treating your home business like a traditional business. So, consider if you had spent 35000\$ rather than 35\$.*



## How much would you work on it to become successful?

I am sure like most others you would work on your business everyday. You would learn new and exciting skills so you are on top of your game. You would believe in yourself, because you have invested 35000\$. On a daily basis you would find the passion and the direction to give you the energy to jump out of bed in the morning to meet the day. You would commit to the goals you set yourself with a plan for success. And finally, you would be a leader.

This is the mindset needed to join Doterra essential oils and become successful. Without this mindset the possibility for success is small. The true path to success is to understand that "Work is required" and not just once but every day.

## Why Doterra?

My process of joining Doterra was not so unusual. I wanted to find a business opportunity that I could do from home with a low start up fee, a free webshop, no monthly fee and high quality product line. So, I simply search online to find such a business. There was a few option available to me, but at the end of the day Doterra was the best choice.

In addition:

- Doterra is a well-respected company that began in 2008 with the goal of sharing their life-enhancing benefits to the world
- Doterra Therapeutic Grade essential oils represents the safest, purest, and most beneficial essential oils available today
- The Doterra business opportunity is robust and growing
- The essential oils growth is growing much faster than the health and wellness industry which gives Doterra the power to ride with the growth



## What support will a wellness advocate get from Doterra?

*Since I have been with them I have struggled to find a dark side of Doterra. Not to say that everything is perfect because nothing is, but as I told my friend, "Everything works". What I mean by that is that everything is upfront and legitimate and the essential oils are loved by the customers and distributors alike. However, if there is any problems, Doterra support do there utmost to resolve the issue in a friendly and professional manner. In the early days I called almost daily asking the silliest questions and they were always polite and informative.*

*In addition, the support you should get from your Enroller or Sponsor is vital for the new distributors' success. I personally reach out to my new members within 3 days offering help and support. This starts from the overview of the Doterra business and membership, to running classes and even online marketing methods for those who are interested.*

*In addition there is the "Empowered success business training" offered by Doterra while our team offers a wide range of online resources. These include things such as our podcast series, our weekly webinar, business and products newsletter, our Facebook support groups and upline support.*

## How does someone become successful as a Doterra distributor?

*Of course, there are many ways to become a successful distributor in Doterra. As I have already mentioned earlier, success comes in many forms and so some serious traits and mindsets will influence the direction your business make.*

*So, consider some of these:*

- *Be a serious dreamer*
- *Aim for your goal*
- *Aim high!*
- *Know your WHY!*
- *List all the possible changes you will have to make*
- *Clarify all skills needed to achieve your set of goals*
- *Make your goals achievable*
- *Make a 1-year plan*
- *Specify the moves you need to make to achieve your goals*
- *Mark all the things you will do within a year on your calendar*
- *Always make assessments on your Business Plan*
- *Become a Leader*



## What is the most popular Doterra oils?

Doterra products are vital in the journey towards being successful. It is important that the oils are of the best because overtime the buyer will find another company.

Below I have put my top three essential oils:

- **Wild orange:** Wild orange is cold pressed from the peel and has become one of the most popular Doterra essential oil and best selling Doterra essential oils. Wild orange has an energizing aroma and many health and wellness benefits. Diffusing Wild Orange will energize and uplift the mind and body while purifying the air as well as enhancing any essential oil blend with a fresh, sweet, refreshing aroma.
- **Peppermint:** Doterra peppermint oil has a high menthol content which sets it apart from others when it comes to quality, making it one of the best selling Doterra oil. Frequently used in toothpaste and chewing gum for oral hygiene, Peppermint also helps alleviate occasional stomach upset and promotes healthy respiratory function.
- **Lavender:** Doterra Lavender oil has been used and cherished for centuries for its unmistakable aroma and myriad benefits. In ancient times, the Egyptians and Romans used Lavender for bathing, relaxation, cooking, and as a perfume. Today, it is widely used for its calming and relaxing qualities which continues to be Lavender's most notable qualities.



## Why do our customers buy Doterra products directly from the distributor?

A good question, because I am often asked, "Can you buy Doterra in stores?" and the simple answer is "NO!" The main concept of direct sales is that the distributor sales the products directly to the customer. In the past it would have been via a party plan or coffee morning concept. Today the products and the business opportunity are just as likely to be marketed to the customer and prospect via social media platforms, blogs and landing pages.

## How about on Amazon or eBay?

Be warned, if you see Doterra products offered on Amazon or eBay the likelihood is that they are not Doterra essential oils. In fact, it could be dangerous to purchase so called Doterra products from Amazon or eBay because they may be filled with unwanted fillers and toxic elements.

The bottles may look the same as a Doterra bottles and the liquid may seem the same as a Doterra oils, but they are just a cheap essential oils or worse. The other issue is, if someone buys Doterra oils from Amazon or eBay, Doterra has no responsible for the oils or any illness caused by the oils, if they are not their oils.

The safest way to purchase Doterra high quality therapeutic grade essential oils you need to order directly from a Doterra by using the correct affiliate link which will direct you to the Doterra online shop.



## Has Doterra negative reviews?

Of course, every company has their haters. Also, some people have found it their mission to undermine the direct sales industry, essential oils and Doterra. However, it mainly comes from competitors who feel it is their job to make unfounded criticisms whenever possible.

Friends have suggested that with my skills and knowledge in online and social media marketing I could create an alternative review of the other companies. I personal do not believe in being so crass because at the end of the day the customer needs to decide for themselves.

## Is Doterra a scam?

Simply NO!

Doterra is a legitimate home based business. It has a history providing the purest essential oils in the world today and one of the most sustainable business opportunities available.

The key to success, is if you work hard it is possible to make a good living from selling Doterra products and building a Doterra business. From my personal experience in network marketing, Doterra is one of the easiest businesses I have ever dome.

## Does Doterra work?

Yes, Doterra products work. There are too many personal testimonies from people that truly did not believe in the power of essential oils. I can include myself in that group of people, until I used Copaiba oil for dogs on my own old dog and saw the effects.

To find out more about how to use essential oils click on the learn more button below.



## What are the benefits of becoming a Doterra Distributor?

*I guess it depends on what someone new to Doterra considers as benefits. In my opinion, 35\$ for someone to start a business in the US with no monthly fee and a free webshop is a steal. Also, it is a real possibility of changing your life forever. I believe starting any business for 35\$ is very affordable considering what someone would pay to start a traditional business.*

*If we put the payment of 35\$ into perspective it means we could purchase:*

- 8 Starbucks Lattes
- 10 Boxes of Oreos
- 17 Toothbrushes
- 3 Simple Green Juice Press Drinks
- 1 Set Of Skull candy Wireless Bluetooth On-Ear Headphones
- Or 3 Yankee Candle Small Jar Candles

*Unfortunately, none of these will give you a monthly income or offer you a better future, but you will get some instant gratification.*

## What does a new Doterra distributor get for their 35\$?

*A new Doterra distributor gets a free Doterra online shop, which can be simply personalized by changing the url address, the image and the text to tailor it to the new distributors needs. In addition to the Doterra shop online, the new distributor gets a back office to administrate and monitor their business.*

*You will also get free online training and ongoing support by an experienced distributors, who will take you through the business step by step. This is supported by a loyalty bonus for purchasing products with the Loyalty reward scheme and other bonuses and commissions for share the products and the business opportunity with others.*

## How to get a 100% Free Doterra catalog?

*The great thing about the Doterra catalog is that it is more than just a product guide. When you download the Doterra catalog you will be getting all the information you will ever need to make an informed decision about Doterra. So, when you read the Doterra catalog you will quickly learn how great the products are and how important it is to get started today.*

*Click on the download button below to get your Free catalog sent directly to your email email box.*

[Download](#)

## How to become a Doterra Distributor

1. [Click here](#)
2. Put your enrollment details in the form
3. Enroller and Sponsor ID: 930175
4. Choose your enrollment package
5. Add Other Products
6. Review your Order
7. Fill in your Shipping details
8. Pay for the enrollment

Note: The Basic enrollment kit is 35\$ however if you purchase one of the product enrollment kits the enrollment fee is waived

Within a short while you will receive an email from Doterra confirming your enrollment and then in about 3 days you will receive another email from your Enroller welcoming you to Doterra.

Note for countries outside the US: For Countries outside the United States the enrollment cost is depending where you live is: 20€ in Europe, £20 in the UK and 50\$ in Australia.

If you have any question about Doterra products or becoming a Doterra Distributor click on the "source link below" and add your name, email address and a short message in the form and I will get back to you asap.....

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